CROATIA – YOUR RELIABLE BUSINESS PARTNER:

- Stability & safety of business activity
- Unique geostrategic location in Europe
- Possibility of using EU funds
- EU member – access to a market of over 500 million people
- Modern transport infrastructure
- Long tradition in industrial production
- Highly educated, multilingual & competent workforce
- Stimulating investment climate

STIMULATING INVESTMENT ENVIRONMENT:

- Tax incentives: reduction of profit tax to 10-0%; regular profit tax: 20%
- Employment grants: up to 9,000 EUR for newly employed
- Incentives for capital expenses and labour intensive investment projects – increase of support for opening new workplaces up to 100%
- Additional incentives for development-innovation activities, business support activities and high added value services
- Education grants: coverage of up to 70% of education costs

Croatian Wood Processing and Furniture Manufacturing Industry

Choose wood first
The biggest net exporter in Croatia
Continuous trade surplus and export growth
Accessibility of high quality raw material on domestic market
Long industry tradition, ecological production

Great potential for growth of production and export of final products
Huge potential for investments in energy production – access to vast amounts of wood based biomass
Innovative domestic product design

**WOOD INDUSTRY IN NUMBERS:**

Revenue:

€ 1.2 billion income

9% of total income from export

More than 3,500 registered companies

19,363 employees

Average gross monthly salary:

€ 621 (wood processing)  € 683 (furniture manufacturing)

**MOST IMPORTANT EXPORT MARKETS:**

Austria, Egypt, Germany, Italy, Slovakia, Slovenia

**GLOBAL COMPETITIVENESS REPORT 2016/2017**

Among 138 countries in the world, Croatia is ranked in the top 50 according to:

- Labor availability
- The quality of roads
- The quality of overall infrastructure
- Local supplier quality

**MOST IMPORTANT EXPORT PRODUCTS:**

- Furniture – tables, chairs, cabinets, beds
- Furniture elements
- Wooden floor coverings (parquet and flooring)
- Dry-edged boards
- Wooden joinery and elements

**MANUFACTURE OF WOOD AND PRODUCTS OF WOOD (€ MILLIONS)**

<table>
<thead>
<tr>
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<th>EXPORT</th>
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<tbody>
<tr>
<td>2014</td>
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<td>188</td>
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<tr>
<td>2015</td>
<td>682</td>
<td>228</td>
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</tbody>
</table>

**MANUFACTURE OF FURNITURE (€ MILLIONS)**

<table>
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</thead>
<tbody>
<tr>
<td>2014</td>
<td>327</td>
<td>200</td>
</tr>
<tr>
<td>2015</td>
<td>364</td>
<td>275</td>
</tr>
</tbody>
</table>

**PRODUCTION BASINS**

Regions:

- Bjelovar – Bilogora County
- Osijek – Baranja County
- Požega – Slavonia County
- Vukovar – Srijem County
- Zagreb County

**Data sources:** Croatian Bureau of Statistics, Eurostat, Financial Agency (FINA)